



Technical Application Consultant

Job Information

Hiring Company[HARTING K.K.](#)**Job ID**

1611625

Division

Marketing / Marketing_Technical_Consulting

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Kanagawa Prefecture

Salary

Negotiable, based on experience

Work Hours

In accordance with company regulations

Holidays

In accordance with company regulations

Refreshed

September 25th, 2026 04:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

«Job Description & Position Highlights»

- Responsible for technical support, design implementation support, and quality assurance for industrial connectivity products
- Utilize your technical knowledge to understand customer challenges and propose optimal solutions
- Work at a global technology and manufacturing company, collaborating with sales, engineering, and marketing teams to contribute to market strategy
- Comprehensive benefits package including personalized career planning, training programs, high-quality IT equipment, and full social insurance coverage

【Job Responsibilities】

Provide advanced technical support for Sales on customer inquiries, offer application and design-in support to key customers, assist with digital service integration, maintain the technical support database, support customer TechDays, address quality issues in meetings, and gather competitor insights for the GBU.

< Job Responsibilities >

- Serve as second/ third line of support to Sales for technical customer inquiries across all HARTING portfolio (EL/EC/HCS)
- Offer application driven support as well as design-in support to medium to large customers
- Identification of customizing opportunities and hand over to HCS Project Management Team.
- Support Frontline Sales by launching digital services due to integration in support cases.
- Maintain and provide a technical support knowledge database to increase efficiency
- Supports the TechDay with support from KAM/FSE towards large accounts
- Supports quality complaint handling, focusing on product related issues, in line w/ global complaint handling process.
- Collect competitor information based on products and feedback for GBU
- Preparation/creation of product change notifications/product discontinuations based on GBU information
- Continuous competence development of direct colleagues in the Technical Application Consultant by exchanging experiences

< Hierarchy Level >

Professional

< Position Area >

Production Specialist

< Good reasons to get started at HARTING >

- Development opportunities:
-Individual development and career plan, customized further training
- Fair compensation:
-With us, you will be appropriately rewarded for your performance and commitment
- Social insurance coverage:
-Includes pension and health insurance for employees, employment insurance and labor insurance
- Staff insurance coverage
- Good IT equipment:
-High-quality technical equipment for efficient and comfortable working
- Great colleagues:
-Our dedicated, creative, and helpful colleagues value open communication, support each other, and collaborate on innovative solutions
- Be a key player:
-Play an important role within a growing, global, family-owned technology manufacturing company.

【Employment Type】

Full-time / Permanent

【Salary】

Based on experience and skill level

【Working Hours】

In accordance with company regulations

【Work Location】

Yokohama, Japan

【Holidays & Leave】

In accordance with company regulations

【Benefits & Welfare】

In accordance with company regulations

Required Skills**【Qualifications】**

- Bachelor's degree in a relevant field (e.g., Engineering, Business, Marketing, or Information Technology), or equivalent professional/specialized training
- Note: Extensive relevant experience and demonstrated expertise may be considered in lieu of a formal degree
- Minimum 3 years of hands-on experience in application engineering or technical sales support
- Strong understanding of industrial connectivity, automation, or related technical markets, including industry trends, standards, and customer applications
- Experience with CRM systems, digital configurators, and online support platforms
- Proficiency in Microsoft Office 365 (Excel, PowerPoint, Word, Teams, and Outlook) for documentation, presentations, and collaboration
- Ability to rapidly develop deep product expertise and translate it into clear customer value
- Customer-oriented and consultative mindset, with the ability to understand customer needs and provide tailored technical solutions
- Ability to develop and execute market-oriented strategies for product positioning and customer engagement within industrial B2B environments

- Ability to collaborate effectively across local and regional cross-functional teams, including Sales, Engineering, and Marketing
- Excellent communication skills in both English and Japanese (verbal and written), able to engage technical and non-technical audiences alike

Company Description