



Senior Product Manager | Fintech × AI | Global Team | ¥6–13M | Tokyo

Japanese Fintech firm listed on NASDAQ

Job Information

Recruiter

PROGRE Ltd

Hiring Company

Japanese Fintech firm listed on NASDAQ

Job ID

1611547

Industry

Internet, Web Services

Company Type

Large Company (more than 300 employees)

Non-Japanese Ratio

About half Japanese

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards, Shinjuku-ku

Salary

6 million yen ~ 13 million yen

Work Hours

Super Flex Time

Refreshed

September 24th, 2026 00:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level (Amount Used: English Only)

Minimum Japanese Level

None

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

As a Senior Product Manager, you will drive the vision, strategy, and execution of high-impact products that shape our revenue engine and deliver a "WoW Experience" for millions of merchants and consumers daily. This role requires a unique blend of strategic growth mindset, technical depth, and people leadership. You will not only own the end-to-end lifecycle of

scalable platform features and monetization strategies but also mentor and grow the product management team around you.

Main Responsibilities

Product Strategy & Growth

New Feature Innovation: Lead the end-to-end planning, scoping, and successful market launch of high-impact features aimed at monetization and value creation.

Data-Driven Roadmap: Deep dive into user data and market analytics to diagnose user pain points, formulate hypotheses, and build robust product proposals that directly drive key KPIs.

Technical & Architecture Leadership

Scalable Architecture: Create platform products that scale, making high-level technical architecture and UI/UX decisions with a long-term architectural view.

Technical Execution: Write technical PRDs, identify and fill product gaps, and work closely with engineering and design teams to execute the product roadmap predictably and on time.

Cross-Functional Collaboration

Stakeholder Management: Act as the central bridge between diverse business units—including Business Development, Sales, Legal, Compliance, and Data Science—to align priorities and clear roadblocks.

Focus & Prioritization: Possess the confidence and diplomatic skill to prioritize relentlessly, making the hard decisions to say "NO" to distractions to keep the team focused on high-impact goals.

Required Skills

Qualifications

- **Experience:** 5+ years of experience in Product Management
- **Analytical Power:** Strong data analysis skills with a demonstrated ability to turn complex data insights into actionable product strategies and KPI growth.
- **Strategic Problem Solving:** A strategic mindset focused heavily on product growth, with the ability to navigate ambiguous challenges and break down complex problems into clear deliverables.
- **User-Centric Mindset:** Excellent understanding of UI/UX principles, with a relentless focus on empathy and thinking from the user's perspective.
- **Language:** Business-level proficiency in English (written and verbal).

Preferred Qualifications

- **Technical Foundation:** Master's degree in a technology-related field, or hands-on technical experience.
- **AI Utilization Experience:** Hands-on experience working with AI-driven features, machine learning models, or AI product integration.
- **Execution Mindset:** An extreme bias towards action (a relentless "Get Things Done" attitude) with a track record of working in very fast-paced environments.
- **Business-level proficiency in Japanese** is preferred to effectively collaborate with regional stakeholders and users.

Company Description