



PR/124032 | Sales Manager (Cutting Tools)

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1611387

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

September 8th, 2026 10:40

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client, a cutting tools manufacturing company, is currently looking for Sales Manager to join their team. Here are the details:

Requirements:

- Good English proficiency, both spoken and written.
- Bachelor's Degree in Mechanical Engineering, or related field.
- Minimum 5 years of sales experience in cutting tools, machine tools, tooling, or industrial products.
- Proven experience managing sales teams and achieving sales targets.
- Able to drive a car for customer visits and business trips.

Responsibilities:

- Develop and execute sales strategies to achieve revenue and business growth targets.
- Plan, organize, and participate in local and international trade exhibitions to promote company products.
- Manage and lead the sales team, including setting targets, monitoring performance, and providing coaching.
- Identify new business opportunities and expand the customer base in manufacturing and industrial sectors.
- Maintain strong relationships with existing customers.

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Company Description