JAC Recruitment

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JAC Recruitment Thailand

# PR/120270 | Japanese Speaking Sales - Plastic / Polymer Industry (JLPTN2+)

## Job Information

**Recruiter**
JAC Recruitment Thailand

**Job ID**
1611366

**Industry**
Chemical, Raw Materials

**Job Type**
Permanent Full-time

**Location**
Thailand

**Salary**
Negotiable, based on experience

**Refreshed**
November 17th, 2026 04:00

## General Requirements

**Minimum Experience Level**
Over 3 years

**Career Level**
Mid Career

**Minimum English Level**
Daily Conversation Level

**Minimum Japanese Level**
Business Level

**Minimum Education Level**
Associate Degree/Diploma

**Visa Status**
No permission to work in Japan required

## Job Description

**Job Title:** **Japanese Speaking Sales - Plastic/Polymer Industry (JLPTN2+)**

**Location:** Khlong Luang, Pathum Thani

**Job Type:** Full-time, Monday – Friday from 8:00 - 17:00 (1-2 Saturday/Month)

**Industry:** Manufacturing / masterbatch, colorant compound.

Requirements:

- Bachelot's Degree in any field.
- Hands-on experience in B2B Sales within manufacturing industry.
- Familiar with color/resin compounds – plastic colorants, masterbatch or similar products will be highly advantage.
- Willing to do sales tasks.

- Proficient in English (minimum intermediate level).
- Proficient in Japanese (JLPTN2 or Business level or equivalent).

Responsibilities:

- Maintain good relationship with the existing clients (100%). Onsite visitation ~1 time/week.
- Oversee end-to-end sales process from gathering requirements to product shipment.
    - Coordinate with internal departments such as Production, QA, etc.
    - Handle and review sales and production related documents.
    - Support in customer inquiries and complaints process.
- Coaching and guiding junior team members.
- Managing and monitoring sales plans and improve sales target.
- Interpretation support for Sales Team (Thai staffs) and Japanese Management (only 10% of the responsibility).
- Other tasks as assigned.

Benefits:

- Salary increment (4%)
- Annual bonus (average of 5 months)
- Business trip allowance (lunch and traveling allowance)
- Perfect attendance allowance
- Cost of living allowance
- Annual health check-up
- Medical allowance
- Group insurance
- Provident Fund
- Staff uniform (every year)
- Canteen (free rice)
- Shuttle bus (route can be provided)
- Long service (5, 10, etc.)
- Leaves (Annual leave, Birthday leave, Ordination leave, etc.)
- Other financial support (Wedding, Newborn, Death, etc.)

Process:

2 times interview

**How to Apply:** If you meet the qualifications and are excited about this opportunity, please submit your resume and a cover letter by click “APPLY” We look forward to hearing from you!
**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description