JAC Recruitment

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JAC Recruitment Thailand

PR/120270 | Japanese Speaking Sales - Plastic / Polymer Industry (JLPTN2+)

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1611366

Industry
Chemical, Raw Materials

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
October 20th, 2026 06:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Daily Conversation Level

Minimum Japanese Level
Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Job Title: **Japanese Speaking Sales - Plastic/Polymer Industry (JLPTN2+)**

Location: Khlong Luang, Pathum Thani

Job Type: Full-time, Monday – Friday from 8:00 - 17:00 (1-2 Saturday/Month)

Industry: Manufacturing / masterbatch, colorant compound.

Requirements:

- Bachelot's Degree in any field.
- Hands-on experience in B2B Sales within manufacturing industry.
- Familiar with color/resin compounds – plastic colorants, masterbatch or similar products will be highly advantage.
- Willing to do sales tasks.

- Proficient in English (minimum intermediate level).
- Proficient in Japanese (JLPTN2 or Business level or equivalent).

Responsibilities:

- Maintain good relationship with the existing clients (100%). Onsite visitation ~1 time/week.
- Oversee end-to-end sales process from gathering requirements to product shipment.
    - Coordinate with internal departments such as Production, QA, etc.
    - Handle and review sales and production related documents.
    - Support in customer inquiries and complaints process.
- Coaching and guiding junior team members.
- Managing and monitoring sales plans and improve sales target.
- Interpretation support for Sales Team (Thai staffs) and Japanese Management (only 10% of the responsibility).
- Other tasks as assigned.

Benefits:

- Salary increment (4%)
- Annual bonus (average of 5 months)
- Business trip allowance (lunch and traveling allowance)
- Perfect attendance allowance
- Cost of living allowance
- Annual health check-up
- Medical allowance
- Group insurance
- Provident Fund
- Staff uniform (every year)
- Canteen (free rice)
- Shuttle bus (route can be provided)
- Long service (5, 10, etc.)
- Leaves (Annual leave, Birthday leave, Ordination leave, etc.)
- Other financial support (Wedding, Newborn, Death, etc.)

Process:

2 times interview

How to Apply: If you meet the qualifications and are excited about this opportunity, please submit your resume and a cover letter by click “APPLY” We look forward to hearing from you!
Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description