

PR/097615 | Lead Salesforce Solution Architect

Job Information

Recruiter
JAC Recruitment Singapore

Job ID
1611355

Industry
IT Consulting

Job Type
Permanent Full-time

Location
Singapore

Salary
Negotiable, based on experience

Refreshed
November 3rd, 2026 14:00

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

COMPANY OVERVIEW

The client is a leading Asia-based consulting and technology services firm that helps organizations drive digital transformation, business process improvement, and enterprise system implementation across industries.

JOB RESPONSIBILITIES

- Lead the design and delivery of end-to-end Salesforce solutions, translating business requirements into scalable functional and technical designs.
- Drive requirements workshops, define integration architectures, and provide guidance on Salesforce best practices, including standard vs. customized solutions.
- Support the full project lifecycle from solutioning and documentation through configuration, development, testing, deployment, and post-implementation support.
- Partner with clients, business stakeholders, and technical teams to ensure successful project delivery and contribute

to presales activities, including solution proposals and effort estimations.

JOB REQUIREMENTS

- 8 years of Salesforce consulting and implementation experience with the ability to independently lead functional and technical workstreams.
- Strong expertise in Salesforce technologies, including Apex, OmniStudio, APIs, integrations, middleware, and solution architecture.
- Hands-on experience in at least 2 Salesforce domains such as Sales Cloud, Service Cloud, Agentforce, Marketing Cloud, Data Cloud (Data 360), or Industry Clouds.
- Proven consulting, stakeholder management, communication, and client-facing skills, with experience producing functional and technical solution documentation.

Working Location: Singapore

Syahirah Binte Ahmad Ja'afar (R22105331)
JAC Recruitment Pte. Ltd. (90C3026)

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Company Description