



PR/110735 | Cargo Sales - Executive

Job Information

Recruiter

JAC Recruitment India

Job ID

1611339

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

September 22nd, 2026 07:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Basic

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview: This is a leading Japanese aviation company with a strong global presence. The organization is known for its excellent service standards, safety-focused operations, and professional Japanese work culture, offering good long-term career opportunities.

Job Overview: Candidate should have the role involves planning, administrative jobs, and implementing improvements to enhance cargo Sales and operation performance.

Job Responsibilities:

1. Cargo Handling:

- Receiving, sorting, loading, and unloading of cargo.
- Inspecting and confirming cargo to prevent damage or loss.

2. Safety Management:

- Carrying out tasks in accordance with airline and airport safety regulations
- Responding to emergencies and reporting incidents.

3. Work Improvement Proposals:

- Planning and proposing initiatives to improve the efficiency of cargo handling operations.
- Researching and suggesting the introduction of new methods and technologies.
- Collaborating with other departments.

1. General Sales Activity

- Communicate with customer and Manage price and amount for sustainable revenue
- Develop good relationship for sustainable business

2. Data Analysis:

- Collecting and analyzing data on cargo volume, revenue, and market condition.
- Preparing reports based on data and reporting to supervisors.

3. Project Management:

- Planning, managing, and executing new projects.
- Monitoring project progress and providing feedback.

4. Administrative managing

Job Requirement:

- Qualification: Graduate / Diploma
- Experience: 3 years +

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Company Description