



JAC Recruitment

マレーシアの求人なら
JAC Recruitment Malaysia

PR/161071 | Sales Executive - MNC Trading company

Job Information

Recruiter

[JAC Recruitment Malaysia](#)

Job ID

1611325

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

September 22nd, 2026 07:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview:

Our client is a trading company specializing in industrial materials and components, providing sourcing, sales, and business development solutions for the electronics, automotive, home appliance, and construction industries.

Job Description:

- Manage and grow existing customer accounts.
- Develop new customers and business opportunities.
- Promote and sell industrial products, including:
 - Electronic component materials
 - Metal parts for automotive and motorcycle industries
 - Mechanical and electrical components for home appliances

- Building material films
- Other industrial products

- Prepare quotations, negotiate pricing, and follow up on orders.
- Coordinate with suppliers and internal teams to meet customer requirements.
- Support new product development and market expansion activities.

Job Requirements:

- Diploma or Degree in Business, Engineering, Marketing, or related fields.
- Experience in B2B sales or industrial product sales is preferred.
- Strong communication and negotiation skills.
- Willing to travel for customer visits when required.

#LI-JACMY

#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

Company Description