

PR/161071 | Sales Executive - MNC Trading company

Job Information

Recruiter
JAC Recruitment Malaysia

Job ID
1611325

Industry
Other (Trade)

Job Type
Permanent Full-time

Location
Malaysia

Salary
Negotiable, based on experience

Refreshed
October 20th, 2026 06:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Company Overview:

Our client is a trading company specializing in industrial materials and components, providing sourcing, sales, and business development solutions for the electronics, automotive, home appliance, and construction industries.

Job Description:

- Manage and grow existing customer accounts.
- Develop new customers and business opportunities.
- Promote and sell industrial products, including:
  -Electronic component materials
  -Metal parts for automotive and motorcycle industries
  -Mechanical and electrical components for home appliances

-Building material films
-Other industrial products

- Prepare quotations, negotiate pricing, and follow up on orders.
- Coordinate with suppliers and internal teams to meet customer requirements.
- Support new product development and market expansion activities.

Job Requirements:

- Diploma or Degree in Business, Engineering, Marketing, or related fields.
- Experience in B2B sales or industrial product sales is preferred.
- Strong communication and negotiation skills.
- Willing to travel for customer visits when required.

#LI-JACMY

#countrymalaysia

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Company Description