



JAC Recruitment

マレーシアの求人なら
JAC Recruitment Malaysia

PR/161066 | REGIONAL SALES ENGINEER (PRECISION)

Job Information

Recruiter

[JAC Recruitment Malaysia](#)

Job ID

1611321

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

September 22nd, 2026 07:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client, MNC Manufacturing Based Company, looking for suitable candidates

JOB RESPONSIBILITIES

- Manage and execute the solution selling model and engage other members of the Sales Organization where necessary to ensure success. Both locally and globally.
- Execute all phases of the Order Creation process including creating demand for SPIROL products, lead response & qualification, initiating engineering reviews, determine pricing & supply terms, and generating technical reports & proposals.
- Create and execute objectives, strategies, and tactics for successful project closure.

- Perform Annual Business Reviews for existing customers, taking action where conditions necessitate changes in the terms of supply

JOB REQUIREMENTS

- Minimum degree in Engineering.
- Excellent organizational skills, attention to detail, and the ability to prioritize multiple functions to meet required deadlines while maintaining the highest level of quality and accuracy

Interested candidates can apply online

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

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Company Description