

PR/159081 | SALES ASSISTANT MANAGER (FOOD SERVICE - JOHOR)

Job Information

Recruiter
JAC Recruitment Malaysia

Job ID
1611288

Industry
Retail

Job Type
Permanent Full-time

Location
Malaysia

Salary
Negotiable, based on experience

Refreshed
November 3rd, 2026 11:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Company Overview

Our client is a well-known brand in seasoning and food ingredient.

Job Responsibilities

- Location: work from home, territory Johor.
- To meet sales target, as well as ensure efficient sales activities.

- To develop new distributors and wholesalers, ultimately convert them into customers, and continue to grow business in the future.
- To maintain existing distributors and wholesalers, builds key customer relationships by sharing products information and identifies
  business opportunities for business expansion.
- To assist and support for new product developments in order to meet customer needs.
- To lead, develop, manage sales team to ensure sales processes and activities are carry out effectively.
- To monitor collections.
- To identify opportunities for campaigns, events, services, and distribution channels that will lead to an increase in sales.

Job Requirements

- Degree/Diploma in Business Studies, marketing or its equivalent.
- 3-5 years experience in sales and marketing, preferably in the food consumer goods (FMCG) industry.
- Good communication and interpersonal skills.
- Possesses own transport and keen to travel to KL for meeting occasionally.

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Company Description