



PR/090118 | Country Manager

Job Information

Recruiter

JAC Recruitment Korea

Job ID

1609993

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Cyprus

Salary

Negotiable, based on experience

Refreshed

September 15th, 2026 03:00

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Country Manager, Korea | Fire Protection & Industrial Safety

???? Seoul Metropolitan Area, South Korea

A global leader in fire suppression and safety technology is seeking an experienced and commercially driven General Manager to lead its business development and operational activities in South Korea.

This is a unique opportunity to join a well-established international organization and play a key role in driving market growth, developing strategic partnerships, and expanding the company's presence across Korea.

Key Responsibilities

Business Development & Sales

- Develop and execute market growth strategies for Korea
- Identify and develop new business opportunities across industrial, commercial, infrastructure, marine, energy, and other key sectors
- Build and maintain strong relationships with EPCs, consultants, contractors, system integrators, end-users, and industry stakeholders
- Lead technical presentations, commercial discussions, and customer engagement activities
- Drive sales growth and market expansion initiatives

General Management & Operations

- Oversee local business operations and administrative activities
- Manage local stakeholder relationships and support business governance
- Coordinate with regional and global teams to ensure alignment with business objectives
- Prepare business reports, sales forecasts, and market intelligence updates
- Support budgeting, compliance, and operational planning activities

Market & Industry Leadership

- Monitor industry trends, competitor activities, and regulatory developments
- Promote the company's technology and solutions through industry events, seminars, and networking activities
- Support strategic initiatives to strengthen brand presence and market positioning

Requirements

- Bachelor's Degree in Engineering, Business, or related discipline
- Minimum 10 years of experience in Business Development, Sales Leadership, Country Management, or General Management
- Experience within Fire Protection, Fire Safety, Building Technologies, Industrial Solutions, Engineering, Infrastructure, or related industries preferred
- Strong network within the Korean construction, industrial, engineering, or safety sectors
- Proven track record of driving business growth and managing key customer relationships
- Ability to engage with senior stakeholders and lead commercial discussions
- Fluent Korean and business-level English

Preferred Background, Professionals from industries such as:

- Fire Protection & Fire Suppression
- Building Technologies
- Industrial Safety Solutions
- Engineering & Construction

- EPC
- Data Center Infrastructure
- Energy & Industrial Projects
- Experience with companies such as Johnson Controls (Tyco), Honeywell, Siemens, Schneider Electric, Carrier, Fike, Minimax, Kidde, Chubb, or similar organizations would be highly advantageous.

What's on Offer

- Opportunity to lead and develop the Korean business of a globally recognized organization
- Regional and global exposure
- Strong growth potential and autonomy
- Competitive compensation package, including performance-based incentives

Contact:

Jason Lee, Associate Director - JAC Recruitment Korea

???? jason.lee@jac-recruitment.com

#CountryManager #GeneralManager #Leadership #KoreaJobs #Hiring #BusinessLeader #IndustrialSafety #FireProtection
#ChannelManagement #ExecutiveSearch #JACRecruitment

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Company Description