

PR/161026 | SALES EXECUTIVE - JOHOR (with an established industrial lubricant company)

Job Information

Recruiter
JAC Recruitment Malaysia

Job ID
1609973

Industry
Petrochemical, Energy

Job Type
Permanent Full-time

Location
Malaysia

Salary
Negotiable, based on experience

Refreshed
October 27th, 2026 18:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Company Overview

Our client is looking for a motivated Sales Executive to promote industrial lubricant products and grow the customer base.

Key Responsibilities

- Manage and develop small to medium-sized customer accounts.
- Conduct regular customer visits and maintain strong relationships.

- Follow up on customer forecasts, production movements, and new product opportunities.
- Monitor payments and collections.
- Develop new business and achieve sales targets.
- Prepare weekly visit reports and monthly sales updates.
- Participate in sales meetings, reviews, and assigned projects.
- Monitor market trends, competitor activities, and pricing.

Job Requirements

- Diploma/Degree in Marketing, Chemistry, Engineering, or related fields.
- Fresh graduates are encouraged to apply.
- Proficient in MS Office (Excel, PowerPoint, Word).
- Self-motivated, and customer-oriented.
- Possess own transport and keen to travel.

#LI-JACMY

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Company Description