



JAC Recruitment

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JAC Recruitment Malaysia

PR/161026 | SALES EXECUTIVE - JOHOR (with an established industrial lubricant company)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1609973

Industry

Petrochemical, Energy

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

September 29th, 2026 15:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview

Our client is looking for a motivated Sales Executive to promote industrial lubricant products and grow the customer base.

Key Responsibilities

- Manage and develop small to medium-sized customer accounts.
- Conduct regular customer visits and maintain strong relationships.

- Follow up on customer forecasts, production movements, and new product opportunities.
- Monitor payments and collections.
- Develop new business and achieve sales targets.
- Prepare weekly visit reports and monthly sales updates.
- Participate in sales meetings, reviews, and assigned projects.
- Monitor market trends, competitor activities, and pricing.

Job Requirements

- Diploma/Degree in Marketing, Chemistry, Engineering, or related fields.
- Fresh graduates are encouraged to apply.
- Proficient in MS Office (Excel, PowerPoint, Word).
- Self-motivated, and customer-oriented.
- Possess own transport and keen to travel.

#LI-JACMY

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description