

PR/110708 | Sales Engineer

Job Information

Recruiter
JAC Recruitment India

Job ID
1609950

Industry
Software

Job Type
Permanent Full-time

Location
India

Salary
Negotiable, based on experience

Refreshed
October 27th, 2026 16:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Key Responsibilities:

Identify and develop new business opportunities in the Indian market.

• Build and maintain strong relationships with clients and partners.

• Understand customer needs and present suitable IT infrastructure solutions.

• Collaborate with internal teams (technical, pre-sales, and support) to ensure

customer satisfaction.

• Negotiate contracts and close deals to achieve sales targets.

• Participate in industry events, trade shows, and networking activities.

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Company Description