



PR/110708 | Sales Engineer

Job Information

Recruiter[JAC Recruitment India](#)**Job ID**

1609950

Industry

Software

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

September 1st, 2026 10:47

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities:

Identify and develop new business opportunities in the Indian market.

- Build and maintain strong relationships with clients and partners.
- Understand customer needs and present suitable IT infrastructure solutions.
- Collaborate with internal teams (technical, pre-sales, and support) to ensure customer satisfaction.
- Negotiate contracts and close deals to achieve sales targets.
- Participate in industry events, trade shows, and networking activities.

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Company Description