

PR/110699 | Executive – Sales & Marketing

Job Information

Recruiter
JAC Recruitment India

Job ID
1609945

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
India

Salary
Negotiable, based on experience

Refreshed
October 27th, 2026 16:00

General Requirements

Minimum Experience Level
Over 1 year

Career Level
Mid Career

Minimum English Level
Daily Conversation Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Over 1+ years of field sales experience in industrial products, machine tools, automation equipment, bearings, linear motion products, power transmission products, or related engineering industries.

・Experience in handling B2B sales activities, including customer visits, lead generation, quotation follow-up, negotiations, and order closure.

・Experience dealing with OEMs, machine builders, industrial manufacturing companies, distributors, or system integrators.

・B.E. in Mechanical Engineering.

・Strong communication and relationship management skills.

・Language proficiency in English (Mandatory) & Local Regional Language

・Proficiency in Microsoft Office applications, especially Excel, PowerPoint, and Outlook.

・Basic knowledge of CRM systems is preferred.

・Possession of a valid driving license and ownership of a two-wheeler for customer visits and business travel within the assigned territory.

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Company Description