



## PR/110699 | Executive – Sales & Marketing

### Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1609945

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

September 1st, 2026 10:47

### General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Daily Conversation

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Over 1+ years of field sales experience in industrial products, machine tools, automation equipment, bearings, linear motion products, power transmission products, or related engineering industries.

- Experience in handling B2B sales activities, including customer visits, lead generation, quotation follow-up, negotiations, and order closure.
- Experience dealing with OEMs, machine builders, industrial manufacturing companies, distributors, or system integrators.
- B.E. in Mechanical Engineering.
- Strong communication and relationship management skills.
- Language proficiency in English (Mandatory) & Local Regional Language
- Proficiency in Microsoft Office applications, especially Excel, PowerPoint, and Outlook.

- Basic knowledge of CRM systems is preferred.

- Possession of a valid driving license and ownership of a two-wheeler for customer visits and business travel within the assigned territory.

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## Company Description