



PR/120337 | Sales Manager (Chinese)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1609936

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

September 1st, 2026 10:44

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

1. Develop and expand business opportunities in the Chinese automotive market.
2. Acquire new customers and drive sustainable business growth.
3. Implement business development and sales strategies for target markets.
4. Manage and grow customer relationships and key accounts in China.
5. Oversee the full sales cycle, from prospecting to contract negotiation and project handover.
6. Collaborate with Engineering, Operations, and Quality teams to meet customer requirements.
7. Provide market intelligence, sales forecasts, and business updates to management.
8. Escalate critical issues and business risks to regional and senior management.

- [illegible]

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Company Description