

PR/120328 | Project Sales Manager (Water & Wastewater Treatment)

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1609930

Industry
Business Consulting

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
October 27th, 2026 16:00

General Requirements

Minimum Experience Level
Over 6 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Position: Project Sales Manager (Water & Wastewater Treatment)

Salary: 70,000 – 100,000THB +/- (Negotiable)

Location: Bangkok.

Our client is a specialized Water treatment Project.

Key Responsibilities

- Lead and manage the Project Sales team to achieve sales revenue, profit, and business growth targets.
- Develop and execute sales strategies to expand project business opportunities in industrial and municipal sectors.

- Build and maintain strong relationships with key customers, consultants, contractors, and business partners.
- Oversee the preparation of technical-commercial proposals, quotations, tenders, and contract negotiations.
- Monitor sales pipeline, project progress, and team performance to ensure successful project conversion and delivery.
- Coordinate closely with Engineering, Procurement, and Operations teams to ensure customer requirements are met.
- Coach, develop, and motivate team members while driving continuous improvement in sales activities and customer satisfaction.

Qualifications

- Bachelor’s degree in environmental engineering, Chemical Engineering, Mechanical Engineering, Civil Engineering, or related field.
- Minimum 5-10 years of sales or business development experience in water treatment, wastewater treatment, environmental engineering, EPC, or industrial project sales.
- Strong knowledge of water treatment,
- Good command of English (Business Level).
- Have own car and driving license.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description