

PR/120323 | Japanese Speaking Sales Executive

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1609927

Industry
Chemical, Raw Materials

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
November 24th, 2026 18:00

General Requirements

Minimum Experience Level
Over 1 year

Career Level
Mid Career

Minimum English Level
Daily Conversation Level

Minimum Japanese Level
Daily Conversation Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Sales Executive - Chemical (Japanese Speaking)
Salary: up to 35,000 THB + Attractive benefits
Working Hours: Mon–Fri / 08:30–17:30
Location: Bangkok (with frequent client visits in Bangkok, Chonburi, Rayong, and nearby areas)

We are working with a well-established Japanese trading company to hire a Japanese-Speaking Sales professional to support and expand their business in Thailand.
Key Responsibilities

- Manage sales activities for industrial products and materials across various business sectors.
- Maintain and strengthen relationships with existing customers while identifying opportunities for business growth.
- Develop new business opportunities and expand the customer portfolio.

- Conduct market research and monitor industry trends to identify potential opportunities.
- Coordinate with customers, suppliers, and internal teams to ensure smooth business operations.
- Prepare quotations, proposals, and sales-related documentation.
- Support sales planning and execute activities in line with business objectives.
- Handle sales administration and customer service-related tasks.
- Travel to visit customers and business partners as required.

Qualifications
Required

- Bachelor's degree in any field.
- At least 3 years of experience in sales, business development, account management, or related functions.
- Good communication, negotiation, and interpersonal skills.
- Self-motivated, proactive, and results-oriented.
- Ability to work independently while maintaining strong teamwork skills.

Preferred

- Experience in trading, manufacturing, industrial products, chemicals, automotive, or related industries.
- Knowledge of industrial materials or chemical-related products is an advantage.
- Interest in technical or industrial products.
- Japanese language proficiency is highly preferred.
- Candidates who can join immediately will be an advantage.

Allowances & Benefits

- Annual bonus
- Social Security
- Company car with driver
- Transportation allowance
- Health insurance
- Paid annual leave

Interested applicants, please click **APPLY NOW**. Only shortlisted candidates will be contacted due to the high volume of applications.

#LI-JACTH

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Company Description