



PR/120284 | Technical Sales

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1609903

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

September 29th, 2026 13:00

General Requirements

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position : Technical Sales

Salary: THB 18,000 - 20,000

Location: Sukhumvit 21 (Asoke)

Our client is a leading Japanese printing and packaging group with decades of expertise, providing innovative packaging solutions for food, consumer goods, healthcare, and pharmaceutical industries across Southeast Asia

Working Conditions

- Working hours: Monday–Friday, 8:30 AM–5:30 PM

Responsibilities

- Identify and develop new business opportunities to achieve sales targets.
- Acquire new customers and expand the client portfolio.
- Manage existing customer accounts and maintain strong client relationships.

- Conduct regular client visits and communications to understand business needs.
- Prepare quotations and proposals tailored to customer requirements.
- Ensure proposed solutions align with customer needs and expectations.
- Coordinate with overseas manufacturing facilities to support customer requirements.
- Align customer expectations with production capabilities and delivery commitments.
- Support sales operations and execute sales-related projects.
- Perform other duties as assigned by management.

Qualifications:

- Bachelor's degree in Packaging Technology or a related field.
- Experience in the packaging industry is an advantage.
- Good command of written and spoken English.
- Strong interpersonal, communication, and presentation skills, with a customer-oriented mindset.
- Positive attitude, strong teamwork skills, and the ability to work effectively under pressure.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description