



JAC Recruitment

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JAC Recruitment Thailand

PR/120283 | Sales Engineer (Industrial Products)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1609902

Industry

Retail

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

September 1st, 2026 10:43

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales Engineer**Location:** Near Central Bangna**Products:**

Industrial Robots, Control Machinery, Electronic Devices, and Manufacturing Efficiency Improvement Solutions

Key Responsibilities

- Visit and support existing customers (approximately 3–4 days per week).
- Build and maintain strong, long-term relationships with clients.
Achieve assigned sales targets and business objectives.
- Prepare sales-related documentation, including daily reports, visit plans, and sales forecasts.

- Coordinate with suppliers, manufacturers, and internal departments to ensure smooth project execution.
- Provide regular activity and sales updates to the Japanese Manager.
- Continuously develop product knowledge and identify new business opportunities.
- Participate in supplier and manufacturer training programs as required.

Qualifications

- Bachelor's degree in Engineering or a related field.
- 1–2 years of experience in sales.
- Experience in industrial products, automation, machinery, or a Japanese trading company is highly preferred.
- Intermediate English communication skills, with the ability to interact effectively with Japanese management.
- Valid driver's license (company vehicle provided).
- Proficient in Microsoft Office applications, including Word, Excel, PowerPoint, and Outlook.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description