



マレーシアの求人なら
JAC Recruitment Malaysia

PR/161022 | Junior Sales Executive

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1609872

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

September 1st, 2026 10:39

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

- Our client is a technology solutions company specializing in AI, digital transformation, cloud, and enterprise technology solutions.
- As a Sales Executive, you will be responsible for developing new business opportunities, managing customer accounts, and promoting AI and digital solutions to businesses.
- You will handle the full sales process, from prospecting and customer engagement to proposal presentation and deal closure.
- Location : KL (near LRT)

Job Responsibilities

- Generate new business opportunities and build client relationships.
- Promote AI, SaaS, and digital solutions to business customers.
- Manage the sales process from lead generation to deal closure.
- Understand customer needs and propose suitable solutions.
- Work closely with internal and regional teams to ensure successful project delivery.
- Keep up with industry trends and market developments.

Job Requirements

- Diploma or Degree in Business, Marketing, IT, Engineering, or related fields.
- Fresh graduates with strong interest in sales are encouraged to apply.
- Sales experience in IT, software, SaaS, or technology solutions is an advantage.
- Good communication and interpersonal skills.
- Self-motivated, proactive, and willing to learn.
- Good command of English. Mandarin is an added advantage.

#LI-JACMY

#countrymalaysia

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Company Description