



マレーシアの求人なら
JAC Recruitment Malaysia

PR/161021 | Business Development Executive

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1609871

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

September 29th, 2026 12:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client is a reputable trading company seeking a Business Development Executive to drive business growth in Malaysia. The role involves identifying new business opportunities, conducting market research, building and maintaining relationships with customers and business partners, coordinating projects, and monitoring business activities from opportunity identification through to project execution and implementation.

Responsibilities

- Support the development and execution of new projects by coordinating timelines, documentation, stakeholders, and project activities
- Act as the key liaison between customers, suppliers, internal teams, and business partners to ensure smooth project implementation
- Monitor project progress, milestones, risks, compliance requirements, and provide regular updates to management

- Conduct market research and gather business intelligence on industry trends, competitors, and new opportunities to support strategic growth
- Build and maintain relationships with customers, suppliers, technology providers, and strategic partners while identifying potential business opportunities
- Support business growth initiatives through pipeline management, proposal preparation, commercial discussions, and business planning activities

Requirements

- Bachelor's Degree in Business, Engineering, Supply Chain, Economics, or a related field
- 2-5 years of experience in business development, sales, project coordination, or a related commercial role
- Strong in business development, market research, and identifying new opportunities
- Proven ability to manage projects and coordinate with customers, suppliers, business partners, and internal stakeholders
- Strong communication, relationship-building, analytical, and problem-solving skills with a proactive mindset
- Proficient in Microsoft Office; willing to travel when required
- Applicants must be Malaysian citizens or possess valid residency and work authorization in Malaysia

Interested applicants, feel free to click **APPLY NOW**.
#LI-JACMY

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Company Description