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JAC Recruitment Singapore

PR/097589 | Technical Sales Engineer

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1609819

Industry

Electric Power, Gas, Water

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

September 1st, 2026 10:24

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Our client is a globally recognized provider of advanced power supply and power conversion solutions, serving customers across industries such as semiconductor, medical, industrial automation, aerospace, telecommunications, and test & measurement. With decades of engineering expertise and a strong international presence, the company specializes in designing high-reliability power systems and customized solutions that support critical applications worldwide. Known for its commitment to innovation, quality, and customer support, the organization offers employees the opportunity to work with cutting-edge technologies, collaborate with regional and global teams, and contribute to business growth across diverse international markets.

JOB RESPONSIBILITIES

We are looking for a technically strong and customer-focused Technical Sales Engineer to support business growth across Singapore and regional markets. This role combines technical expertise and customer engagement, requiring an individual who can understand customer requirements, provide application support, and drive sales opportunities for power supply

solutions.

The successful candidate will work closely with customers, engineering teams, and internal sales and marketing colleagues to deliver solutions that meet customer needs while contributing to revenue growth.

- Provide technical sales support to customers in Singapore and overseas markets.
- Understand customer application requirements and recommend suitable power supply solutions.
- Support product development, customization, and product modification discussions with customers.
- Conduct product presentations and technical demonstrations when required.
- Build and maintain strong customer relationships to identify new business opportunities.
- Collaborate closely with Sales and Marketing teams to achieve sales objectives.
- Support business development activities and contribute to revenue growth.
- Travel regionally to meet customers and provide onsite technical support.

JOB REQUIREMENTS

- Diploma or Degree in Electrical & Electronic Engineering (EEE).
- Minimum 4 years of relevant experience in technical sales, application engineering, or related functions.
- Experience in power supply, power electronics, AC/DC, or DC/DC power solutions is highly preferred.
- Experience supporting customers within any of the following industries is an advantage: Semiconductor, Medical Devices, Aerospace, Industrial Electronics
- Strong technical troubleshooting and customer communication skills.
- Ability to effectively engage both technical and commercial stakeholders.
- Possess a valid driving licence and own vehicle.
- Willingness to travel regionally across ASEAN, South Asia, and Oceania.

Working Location: Singapore

Ng Siew Thien (R22107842)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

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Company Description