



PR/097576 | Asset Managers

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1609810

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

September 15th, 2026 09:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Native

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Our Client is seeking an experienced and commercially driven Asset Manager to support the growth of our investment platform through capital raising and investor relationship management activities. The successful candidate will leverage their existing network of accredited investors, family offices, institutional investors, private banks, and wealth management channels to expand assets under management (AUM) and drive fundraising initiatives across the firm's investment products.

JOB RESPONSIBILITIES

- Raise capital for Duxton Asset Management's investment products, including private funds and alternative investment opportunities.
- Leverage and further develop an existing portfolio of investor relationships and distribution channels.
- Identify, engage, and onboard new investors including family offices, high-net-worth individuals (HNWIs), ultra-high-net-worth individuals (UHNWIs), external asset managers (EAMs), and institutional investors.

- Conduct investor presentations, product discussions, and due diligence meetings.
- Develop customised investment solutions and proposals based on client objectives.
- Maintain strong relationships with investors and serve as a trusted advisor throughout the investment lifecycle.
- Work closely with the investment and management teams to communicate fund performance, market updates, and investment opportunities.
- Support fundraising campaigns, roadshows, networking events, and industry conferences.
- Ensure all fundraising and distribution activities comply with relevant MAS regulations and internal compliance requirements.
- Achieve capital raising targets and contribute to the firm's overall AUM growth strategy.

REQUIREMENTS

- Degree in Finance, Business, Economics, Real Estate, or a related discipline.
- Minimum 5 years of experience in asset management, fund distribution, private banking, wealth management, investor relations, or capital raising.
- Demonstrated track record of successful fundraising and investor acquisition.
- Possesses an established network of investors and intermediaries that can be leveraged for business development opportunities.
- Strong understanding of investment products, private funds, real estate investments, and alternative asset classes.
- Excellent presentation, negotiation, and relationship management skills.
- Self-motivated, entrepreneurial, and results-oriented mindset.
- Familiarity with Singapore's regulatory environment and MAS requirements.

PREFERRED PROFILE

- Existing relationships with family offices, private banks, external asset managers, wealth advisors, or institutional investors.
- Proven ability to bring and grow a transferable investor portfolio.
- Experience distributing alternative investment, private equity, real estate, or private credit products.
- Strong business development and client acquisition capabilities.

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Company Description