



PR/110693 | Technical Sales

Job Information

Recruiter[JAC Recruitment India](#)**Job ID**

1609447

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

August 25th, 2026 11:12

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

About the Role

We are looking for a Technical Sales Engineer to support customers in selecting and implementing precision motion-control products such as LM Guides, Ball Screws, Actuators, and related automation components. The role combines technical application support, customer interaction, product selection, and engineering calculations.

Key Responsibilities

- Understand customer applications and recommend suitable products and solutions.
- Provide technical support to customers and the sales team.
- Conduct technical discussions and application reviews with customers.
- Perform product life and safety factor calculations based on operating conditions.

- Handle customer technical issues and support complaint resolution.
- Assist in technical seminars, product demonstrations, and exhibitions.
- Coordinate with internal and overseas teams on technical inquiries and special projects.
- Support activities related to automation, semiconductor, industrial machinery, and emerging technology sectors.

Requirements

- Bachelor's Degree in Mechanical Engineering or a related field.
- Experience in machine design, product design, application engineering, or technical sales.
- Knowledge of motion-control products, automation equipment, or industrial machinery preferred.
- Hands-on experience with 3D CAD software.
- Strong engineering calculation and problem-solving skills.
- Excellent communication and customer-facing abilities.
- Willingness to travel across India for customer visits and business support.

Key Competencies

- Technical Sales & Application Engineering
- Mechanical Design & Product Selection
- Customer Relationship Management
- Technical Presentation Skills
- Analytical & Problem-Solving Ability
- Teamwork & Cross-Functional Coordination

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Company Description