



PR/110682 | GM - Sales

Job Information

Recruiter

JAC Recruitment India

Job ID

1609439

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

September 22nd, 2026 15:00

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: GM - Sales

Location: Bangalore

Experience: 15-20 Years

Key Responsibilities:

- Lead the Indian subsidiary as the local responsible person.
- Support distributor sales activities through technical consultation and customer meetings.
- Prepare machine application studies, machining proposals, technical presentations and equipment evaluation documents.
- Conduct application engineering activities, machine operation demonstrations, troubleshooting, repair coordination and after-sales support.

- Liaise with Japan headquarters, distributors and end users.
- Support office administration and general management activities.
- Ensure customer satisfaction during machine installation, commissioning and production start-up.

Mandatory: Extensive machine tool industry experience, engineering background, customer-facing technical support, negotiation and stakeholder management.

*Since this is a small organization, you will be responsible for managing the team while also performing your duties as a sales engineer.

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Company Description