

PR/110673 | Sales Executive / Sr. Executive

Job Information

Recruiter
JAC Recruitment India

Job ID
1609433

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
India

Salary
Negotiable, based on experience

Refreshed
October 20th, 2026 17:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

- Should be the first point of contact between customers and the company.
- Should be able to assess sales needs and opportunities with manager while contributing to sales growth and customer retention.
- Should be able to assist the manager in organizing, planning, and implementation of business strategies in line with the organizational objectives and policies.
- Should be able to maintain or build good relationship with existing and prospective customers.
- Should be skilled and experienced in sales forecasting/planning and be able to achieve the sales target established by the manager or management.
- Should have time management skills and willingness to take the initiatives.
- Should have excellent persuasive verbal and written communication skills and fluency in English language.

- Should have flexibility to travel for business meetings across India.
- Should have a professional appearance and follow work ethics.
- Should keep working motivation and good communication with company colleagues as well as support development of team members.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description