

PR/120282 | JS Sales

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1609413

Industry
Other

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
November 3rd, 2026 01:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Company Overview

Support and manage relationships with Japanese clients in Thailand by providing PCB repair services. Coordinate with customers, engineers, and the Japan headquarters to ensure smooth service delivery and customer satisfaction. The role initially focuses on existing clients, with opportunities to support business growth and develop new customers in the future.

Key Responsibilities:

- Manage and maintain relationships with existing Japanese manufacturing clients in Thailand.
- Promote PCB and electronic equipment repair/maintenance services.
- Coordinate the collection and delivery of repaired products.
- Liaise with the Japan headquarters and technical teams regarding customer requirements.

- Develop new business opportunities after establishing a stable customer base in Thailand.
- Support participation in exhibitions and networking events to expand local business connections.
- Initially focus on visiting existing customers, confirming repair details, and delivering repaired products.

Qualifications:

- Sales experience is required.
- Strong passion, proactive mindset, and professional personality.
- Experience handling Japanese clients independently.
- Valid driving ability and willingness to travel for customer visits.
- Experience living or working in Japan is a strong advantage.
- Knowledge of PCB or electronics industry is preferred.
- Bachelor's degree or higher.
- Japanese proficiency at N1 level (Fluent to Native level).
- Intermediate English communication skills or above.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description