



JAC Recruitment

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JAC Recruitment Thailand

PR/120247 | JS Store Development Staff

Job Information

Recruiter

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Job ID

1609396

Industry

Retail

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

August 25th, 2026 11:08

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Store Development Staff – Japanese Speaking

Salary: THB 80,000 – 100,000 (Negotiable based on experience)

Location: Bangkok

Our client is a leading Japanese home furnishing and lifestyle retail company with a strong international presence. As the business continues to expand in Thailand, the company is looking for Japanese-speaking professionals with experience in the retail industry to join its Store Development team.

Responsibilities:

- Support new store openings and retail expansion projects in Thailand.
- Research and survey potential locations for new stores, including shopping malls and commercial areas.
- Analyze target customers, market potential, competitors, and sales opportunities for each location.

- Coordinate with shopping malls, landlords, suppliers, and business partners regarding new store projects.
- Support rental conditions, lease agreements, and other documentation related to store development.
- Coordinate store layout, display, setup, and preparation for new store openings.
- Support sales forecasting, store performance analysis, and business planning.
- Coordinate with internal departments and external partners throughout each store development project.
- Prepare reports, presentations, and business documents for management.
- Communicate and coordinate with Japanese management and overseas teams.
- Support existing stores with promotional and business development activities when required.

Qualifications:

- Experience in the Retail industry is highly preferred.
- Background in Retail Operations, Store Development, Store Planning, Business Development, Leasing, Store Expansion, or Commercial/Shopping Mall coordination will be considered.
- Experience supporting new store openings, store relocation, mall coordination, store layout, or location research will be an advantage.
- Japanese communication skills are highly preferred (JLPT N2–N1 or equivalent).
- Good communication skills in English.
- Strong coordination, negotiation, and stakeholder management skills.
- Driving license will be an advantage.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description