



PR/160974 | Assistant Sales Manager- Home based (Well-known food manufacturer)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1609335

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

September 22nd, 2026 13:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview:

Our client is a food ingredients manufacturer specializing in margarine, shortening, and specialty fats and oils for the bakery, confectionery, and food processing industries across Southeast Asia.

Currently they are looking for Sales Executive/ Assistant Sales manager to **home-based** in KL and require travel to Johor for events and reporting.

Job Description:

- Manage customer and distributor relationships through regular visits and after-sales support.
- Promote company products and identify sales opportunities.
- Prepare quotations, sales forecasts, and reports.

- Achieve sales targets and support business growth.
- Review contracts and recommend pricing strategies.
- Monitor market trends and customer feedback.
- Resolve customer issues and maintain high customer satisfaction.
- Collaborate with internal teams and support sales projects as needed.

Job Requirements:

- Diploma or Bachelor's Degree in Business Administration, Marketing, Food Science, or a related field.
- Minimum 5 years of sales experience, preferably in the food ingredients, bakery ingredients, FMCG, or food manufacturing industry.
- Experience managing distributors, key accounts, and industrial customers.
- Good communication, negotiation, and presentation skills.
- Willing to travel frequently to Johor (HQ).
- Ability to communicate in English and Mandarin due to market that support.
- Understanding of the bakery, confectionery, and food manufacturing market.

#LI-JACMY#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

Company Description