



## Manager, Business Transformation Consulting

### Lead Transformation Projects at Scale

#### Job Information

**Recruiter**

[Drake International K.K.](#)

**Hiring Company**

Confidential

**Job ID**

1609186

**Division**

Consulting Business Division

**Industry**

Business Consulting

**Company Type**

Large Company (more than 300 employees) - International Company

**Non-Japanese Ratio**

About half Japanese

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

10 million yen ~ 15 million yen

**Refreshed**

August 24th, 2026 12:02

#### General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Daily Conversation

**Minimum Japanese Level**

Native

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

#### Job Description

##### About the Opportunity

Our client is launching a next-generation consulting practice designed to help organizations accelerate growth, improve

operations, and execute large-scale business transformation initiatives.

Unlike traditional consulting firms that focus primarily on strategy recommendations, this organization combines consulting expertise with practical execution capabilities and access to extensive digital, customer, marketing, financial, logistics, and technology assets.

As a Manager, you will lead consulting engagements from planning through execution, managing client relationships, project delivery, and team coordination while helping build a rapidly expanding consulting organization.

The consulting business is currently in a high-growth phase and is expected to expand significantly over the next few years.

#### Key Responsibilities

##### Project Leadership

- Manage multiple consulting engagements simultaneously
- Develop project plans, scope definitions, timelines, and delivery frameworks
- Oversee resource allocation, budgeting, and project profitability
- Monitor project progress and ensure successful delivery against client expectations
- Conduct final reviews of project deliverables and ensure quality standards

##### Client Engagement

- Build trusted relationships with key client stakeholders
- Develop communication strategies for executive and project-level stakeholders
- Facilitate workshops, steering committee meetings, and executive discussions
- Act as a trusted advisor throughout transformation initiatives

##### Problem Solving & Risk Management

- Identify project risks and key business challenges
- Design and implement mitigation and resolution strategies
- Drive issue escalation and cross-functional alignment when necessary
- Support execution of business transformation initiatives

##### Business Development & Practice Building

- Support proposal development and client presentations
- Contribute to new business acquisition activities
- Work with senior leadership on consulting practice development
- Support recruiting, talent development, and organizational growth initiatives

#### Why Join?

##### High Visibility Role:

Work directly with senior executives and business leaders on strategic transformation initiatives.

##### End-to-End Ownership:

Move beyond recommendations and take ownership of implementation and business outcomes.

##### Build a New Consulting Organization:

Join at an early stage and play a meaningful role in shaping future consulting offerings, methodologies, and culture.

##### Diverse Industry Exposure:

Support clients across digital services, commerce, customer experience, marketing, operations, technology, and business transformation domains.

#### Long-Term Career Opportunities

Future career paths may include:

- Senior Manager
- Director
- Practice Leader
- Business Development Executive
- Corporate Strategy Leader
- New Business Development Leader

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#### Required Skills

##### Required Skills

##### Mandatory Qualifications

- 5+ years of project management experience
- Experience defining project scope, milestones, governance models, and delivery plans
- Strong stakeholder management and communication skills

- Experience managing teams within consulting firms and/or corporate environments
- Proven ability to drive projects involving multiple stakeholders
- Strong leadership, ownership, and problem-solving capabilities
- Entrepreneurial mindset with a hands-on approach
- Fluent Japanese language proficiency

#### Preferred Qualifications

- 5+ years of project management experience within a consulting firm
- Experience leading business transformation initiatives from issue identification through implementation
- Corporate planning, business planning, or new business development experience
- Experience coordinating cross-functional stakeholders and executive leadership teams
- Business-level English proficiency (TOEIC 800+ equivalent preferred)

#### Ideal Candidate

This role is ideal for:

- Consulting Managers from Strategy, IT, DX, or Operations Consulting firms
- Senior Consultants seeking their first Manager-level leadership role
- PMO Leaders managing enterprise-wide transformation initiatives
- Professionals looking to combine consulting, delivery leadership, and business-building experience
- Future Senior Managers and Directors seeking accelerated career growth opportunities

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#### Company Description