



IT Business Analyst

Job Information

Recruiter

ReachExt K.K.

Job ID

1609118

Industry

IT Consulting

Job Type

Contract

Location

Tokyo - 23 Wards, Minato-ku

Train Description

Hibiya Line, Kamiyacho Station

Salary

Negotiable, based on experience

Refreshed

September 4th, 2026 03:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

Permission to work in Japan required

Job Description

Key Responsibilities:**Strategic Business Partnering**

- Serve as the primary IT liaison for the Japan Commercial leadership team, identifying technology gaps and driving the digital transformation agenda.
- Lead the discovery and design phases for new product launches, ensuring the digital infrastructure supports Japanese market-specific regulatory and commercial requirements.
- Drive digital and AI-enabled commercial initiatives

Commercial Ecosystem Management

- Salesforce & Marketing Cloud: Direct the optimization of CRM workflows and automated marketing journeys. You will ensure that field sales teams and digital marketing pods are aligned on a unified view of the customer.
- E-commerce: Oversee the integration of B2B/B2C E-commerce platforms, focusing on user experience, local

payment gateway integrations, and order management accuracy.

- ERP Integration: Act as the functional bridge to the SAP team, ensuring that commercial front-end activities (orders, pricing, inventory) sync perfectly with back-end financial and supply chain modules.

TSA Exit Planning & Target Architecture Deployment

- Transition & Separation Leadership: Partner with global and regional IT teams to lead the TSA exit planning for client's Japan's commercial applications. Ensure business continuity with zero disruption to daily commercial operations.
- Target Architecture Alignment: Map the "as-is" legacy shared systems and help design and build the "to-be" independent target application architecture specifically optimized for the Japanese market.
- Application Deployment: Own the functional validation, testing governance, and localized deployment strategies for migrating commercial systems (Salesforce, E-commerce, SAP) into client's independent environment.
- Own the regional project portfolio, ensuring that global IT standards are met while allowing for "local-for-local" customizations necessary for the Japanese market

Required Skills

Primary Skills & Experience Required

Experience:

- 7+ years of IT Business Analysis experience with a Bachelor's Degree
- Preferably with 3 years in a "Principal" or "Lead" capacity.

Domain: Life Sciences / Pharma / MedTech experience is highly preferred. Understanding of GxP, HIPAA, and Japanese PMDA data privacy standards.

Technical Stack:

- Advanced proficiency in Salesforce.com (CRM) and Marketing Cloud.
- Solid understanding of E-commerce platforms and SAP functional modules (SD/MM).

Business Knowledge:

- Expert-level understanding of Commercial Sales & Marketing processes: Lead-to-Order, Campaign Management, and Field Force Effectiveness.

Company Description