

【1000 ~ 1350万円】Business Analyst

外資大手製薬会社での募集です。 CRM・SFA・MAのご経験のある方は歓迎です。

Job Information

Recruiter
JAC Recruitment Co., Ltd.

Hiring Company
外資大手製薬会社

Job ID
1608202

Industry
Pharmaceutical

Company Type
International Company

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
10 million yen ~ 13 million yen

Work Hours
08:45 ~ 17:20

Holidays
詳細は求人ご紹介時にご案内いたします。

Refreshed
November 27th, 2026 21:00

General Requirements

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
Native Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

【求人No NJB2405075】
■The Position

Are you a team player with a winning vision flexibility and passion for positive change・ Would you like to be part of a global team to contribute to our business and the health of humans and animals・ Do you strive to grow in a global environment with innovative technologies・

■Tasks Responsibilities

This role is part of the IT Marketing Sales Customer Facing Excellence team which delivers systems applications and digital solutions that improve customer experience customer insights and engagement across marketing and sales activities. You will work closely with both local and global stakeholders to support the Japan business and contribute to global initiatives.

As a Business Analyst you will act as a trusted partner between business and IT. You will help business stakeholders identify opportunities understand their needs and translate those needs into technology solutions that deliver business value.

You will work closely with business teams to gather analyze and document requirements ensuring that priorities are clearly defined and aligned with business objectives. You will facilitate discussions between business and IT teams support demand management activities and help drive continuous process improvements.

You will be responsible for defining business requirements features and user stories as well as supporting system testing and user acceptance testing（UAT）. In collaboration with internal IT teams global product teams and external vendors you will help ensure that solutions are delivered successfully and meet business expectations.

You will also support the day to day operation of applications and services including incident management issue resolution continuous improvement activities reporting and user support. A strong understanding of Marketing Sales business processes and systems will help you identify improvement opportunities and provide effective support to users.

Using your business knowledge analytical skills and understanding of technology you will contribute throughout the solution lifecycle helping ensure that systems and services are reliable effective and aligned with business needs.

In addition you will participate in and occasionally lead projects and cross functional initiatives that improve business processes increase operational efficiency and create value for the organization.

Required Skills

■Requirements

Required Qualifications

・Bachelor's degree in Information Technology Engineering Computer Science or a related field.
・Experience as a Business Analyst IT Business Partner or in a similar role.
・Proven experience in gathering analyzing and documenting business requirements.
・Experience acting as a liaison between business stakeholders and IT teams.
・Experience supporting and coordinating projects in a cross functional environment.
・Strong stakeholder management and relationship building skills.
・Fluent verbal and written communication skills in both English and Japanese.
・Proven customer engagement and business partnering experience.
・Strong analytical problem solving and critical thinking skills.
・Self motivated proactive and able to work independently.

・Good understanding of Marketing Sales business processes and business needs.

■Technical Skills
・Knowledge and experience with CRM solutions such as Veeva CRM Salesforce or similar platforms.
・Experience in business process analysis requirements definition and user story creation.
・Experience supporting system testing and User Acceptance Testing（UAT）.
・Experience with application support incident management and continuous improvement activities.
・Basic knowledge of data analysis and reporting.
・Understanding of system integration concepts and data flows.

■Preferred Qualifications
・Experience with Veeva CRM.
・Experience with Salesforce Platform.
・Experience working in Agile project environments.
・Experience with Demand Management and Portfolio Management processes.
・Experience in the pharmaceutical healthcare or life sciences industry.
・Knowledge of relational databases（RDBMS） such as Oracle or SQL Server.
・Knowledge of cloud platforms preferably AWS.
・Experience working on global or regional projects.
・Understanding of Marketing Sales systems and processes.

■Personal Attributes

・Strong ability to understand business needs and translate them into clear and actionable requirements.
・Strong communication and stakeholder management skills with the ability to build trusted relationships across business and IT.
・Collaborative team player with a proactive and results oriented mindset.
・Strong sense of ownership and accountability with the ability to work independently and drive initiatives forward.
・Passion for innovation continuous improvement and delivering business value.
・Strong problem solving skills and the ability to adapt in a dynamic fast changing environment.
・Eager to learn new technologies and continuously develop professional expertise.

Company Description

ご紹介時にご案内いたします