


# PR/123996 | Sales Assistant Manager (Automotive Plastic)

## Job Information

**Recruiter**
JAC Recruitment Indonesia

**Job ID**
1607818

**Industry**
Automobile and Parts

**Job Type**
Permanent Full-time

**Location**
Indonesia

**Salary**
Negotiable, based on experience

**Refreshed**
November 24th, 2026 01:00

## General Requirements

**Minimum Experience Level**
Over 6 years

**Career Level**
Mid Career

**Minimum English Level**
Fluent Level

**Minimum Japanese Level**
Business Level

**Minimum Education Level**
Associate Degree/Diploma

**Visa Status**
No permission to work in Japan required

## Job Description

Responsibilities

1. Drive sales activities for plastic products, particularly within the automotive industry.
2. Identify and develop new business opportunities while expanding the customer base.
3. Maintain strong relationships with existing customers and suppliers, and promote business growth related to plastic materials.
4. Prepare, manage, and analyze annual budgets.
5. Develop profit and loss (P&L) reports and provide financial performance analysis.

Requirements

1. Bachelor's degree in any discipline; candidates with a background in Chemical Engineering, Chemistry, or related fields are preferred.
2. Minimum 2 to 5 years of sales experience, preferably in the automotive, chemical, or trading industries.
3. Experience handling chemical and plastic materials such as Copolymers, Polypropylene (PP), Acrylonitrile Butadiene Styrene (ABS), and related products.
4. Strong business-level English communication skills, both written and spoken.
5. Proficient in Microsoft Office applications, particularly Excel, Word, and PowerPoint.
6. Strong initiative with excellent communication, presentation, and negotiation skills.
7. Ability to work effectively both independently and as part of a team.
8. Eagerness to learn and adapt to new challenges.
9. Proficiency in Japanese is an advantage.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description