



PR/123996 | Sales Assistant Manager (Automotive Plastic)

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1607818

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

August 18th, 2026 11:03

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities

1. Drive sales activities for plastic products, particularly within the automotive industry.
2. Identify and develop new business opportunities while expanding the customer base.
3. Maintain strong relationships with existing customers and suppliers, and promote business growth related to plastic materials.
4. Prepare, manage, and analyze annual budgets.
5. Develop profit and loss (P&L) reports and provide financial performance analysis.

Requirements

1. Bachelor's degree in any discipline; candidates with a background in Chemical Engineering, Chemistry, or related fields are preferred.
2. Minimum 2 to 5 years of sales experience, preferably in the automotive, chemical, or trading industries.
3. Experience handling chemical and plastic materials such as Copolymers, Polypropylene (PP), Acrylonitrile Butadiene Styrene (ABS), and related products.
4. Strong business-level English communication skills, both written and spoken.
5. Proficient in Microsoft Office applications, particularly Excel, Word, and PowerPoint.
6. Strong initiative with excellent communication, presentation, and negotiation skills.
7. Ability to work effectively both independently and as part of a team.
8. Eagerness to learn and adapt to new challenges.
9. Proficiency in Japanese is an advantage.

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Company Description