

PR/123992 | Sales Assistant Manager / Manager B2B

Job Information

Recruiter
JAC Recruitment Indonesia

Job ID
1607814

Industry
Other

Job Type
Permanent Full-time

Location
Indonesia

Salary
Negotiable, based on experience

Refreshed
October 27th, 2026 02:00

General Requirements

Minimum Experience Level
Over 10 years

Career Level
Mid Career

Minimum English Level
Fluent Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Requirements:

- Assistant Manager: Minimum 7 years of relevant experience
- Bachelor's degree in any related field
- Manager: Minimum 10 years of relevant experience
- Experience in rental, vehicle rental, or B2B business is highly preferred
- Experience in Japanese companies/market is highly prioritized
- Proficiency in English is mandatory

Key Responsibilities:

- Identify and approach prospective clients
- Develop new business opportunities
- Prepare proposals and presentations
- Negotiate contracts
- Maintain good relationships with existing clients

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Company Description