



PR/097505 | Business Development Manager (Wine & Premium Beverages)

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1607795

Industry

Restaurant, Food Service

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

September 1st, 2026 05:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Native

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Responsibilities:

- Develop and expand sales channels and distribution networks.
- Promote wine and sake products to prospective customers as a brand ambassador.
- Plan, coordinate, and execute sales and marketing initiatives.
- Build and maintain strong relationships with customers, business partners, and product suppliers.
- Continuously enhance product knowledge through training programs, workshops, and industry events.
- Prepare and present sales performance reports, market feedback, and business reviews to management

Requirements:

- Established network or connections with corporate clients and business accounts is an advantage.
- Strong interest in wine, sake, and the beverage industry.
- Motivated to build a long-term career in the wine and spirits sector.
- Excellent communication, interpersonal, and customer service skills.
- Proficient in both spoken and written English
- WSET Level 3 in Wines or an equivalent qualification is preferred.
- Support for professional wine education and certification may be available.

Varick Lee
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EA Personnel: R2197221

#LI-JACSG
#countrysingapore

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Company Description