

PR/120225 | Sales Engineer

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1607770

Industry
Electronics, Semiconductor

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
October 27th, 2026 03:00

General Requirements

Minimum Experience Level
Over 1 year

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Our client specializes in machinery & equipment (FA) Manufacturing business

Position: Sales Engineer (EN/CH speaking)
Salary: 25,000 - 35,000 THB
Location: Lampoon, Korat, Prachin Buri and Hatyai branch

Key Responsibilities of the position:

- Coordinate and communicate with customers and contractors.
- Achieve assigned sales targets.
- Develop new relationships with customers, understand their needs, and prepare proposals.

- Maintain and strengthen relationships with existing customers through regular visits and engagement.
- Identify and develop new target customers by creating strategies to win their business.
- Collaborate with customers and cross-functional teams to ensure timely delivery of products and services.

Qualifications required:

- Bachelor’s degree in Electrical engineering, Mechatronics, Automation, Industrial Engineering or related field.
- Minimum 1 years experience in sales engineer (any product).
- Experience in handling automation projects, either in design, installation, commissioning, troubleshooting, or system integration is preferred.
- knowledge in AI or data center is a plus and preferred.
- Intermediate English proficiency (TOEIC 500 or above).
- HSK 5 is require for Chinese speaking.
- Good personality, self-motivated and hardworking.
- Has a valid driving license and own a car.

Benefits:

- Uniform
- Health and Accident Insurance
- Dental and/or Glasses Allowance
- Annual Health Check Up
- Annual Leave 10 days / Year
- Provident Fund
- Training
- Bonus (Depend on Individual Performance and Company Performance)
- Other benefits as per company policy

Working Hours: Mon - Fri (8.30 a.m. - 5.30 p.m.)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description