



PR/120225 | Sales Engineer

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1607770

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

August 18th, 2026 10:38

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client specializes in machinery & equipment (FA) Manufacturing business

Position: Sales Engineer (EN/CH speaking)

Salary: 25,000 - 35,000 THB

Location: Lampoon, Korat, Prachin Buri and Hatyai branch

Key Responsibilities of the position:

- Coordinate and communicate with customers and contractors.
- Achieve assigned sales targets.
- Develop new relationships with customers, understand their needs, and prepare proposals.

- Maintain and strengthen relationships with existing customers through regular visits and engagement.
- Identify and develop new target customers by creating strategies to win their business.
- Collaborate with customers and cross-functional teams to ensure timely delivery of products and services.

Qualifications required:

- Bachelor's degree in Electrical engineering, Mechatronics, Automation, Industrial Engineering or related field.
- Minimum 1 years experience in sales engineer (any product).
- Experience in handling automation projects, either in design, installation, commissioning, troubleshooting, or system integration is preferred.
- knowledge in AI or data center is a plus and preferred.
- Intermediate English proficiency (TOEIC 500 or above).
- HSK 5 is require for Chinese speaking.
- Good personality, self-motivated and hardworking.
- Has a valid driving license and own a car.

Benefits:

- Uniform
- Health and Accident Insurance
- Dental and/or Glasses Allowance
- Annual Health Check Up
- Annual Leave 10 days / Year
- Provident Fund
- Training
- Bonus (Depend on Individual Performance and Company Performance)
- Other benefits as per company policy

Working Hours: Mon - Fri (8.30 a.m. - 5.30 p.m.)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description