



PR/120213 | Sales Executive

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1607760

Industry

Retail

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

August 18th, 2026 10:38

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities

- Develop and maintain relationships with existing corporate clients.
- Identify and acquire new business opportunities in Thailand, particularly in the Rayong and Eastern Seaboard areas.
- Conduct product presentations and technical/business discussions with customers.
- Travel overseas to meet customers, present products, and support business development activities.
- Coordinate with internal teams and headquarters to support sales and project requirements.
- Submit weekly sales reports and attend meetings at the Bangkok office.

Requirements

- Experience in B2B sales, preferably in:
 - Chemical industry
 - Automotive industry
 - Trading companies
- Strong business development and customer relationship management skills.
- Willingness to travel domestically and internationally.
- Excellent presentation and communication skills.
- Strong English communication skills.
- Able to communicate and negotiate effectively with international customers.
- TOEIC score of approximately 800 or above preferred.

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Company Description