



PR/120130 | Technical Sales

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1607755

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

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General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Salary: 30,000 - 50,000

Position: Technical Sales (Electronics)

Location: BTS Saladaeng

Key Responsibilities

- Acquire new clients and expand local market presence.
- Provide technical solutions and recommendations for electrical/electronic components.
- Manage and grow existing accounts with long-term focus.
- Coordinate with customers, suppliers, and internal teams on orders, claims, and technical issues.
- Conduct regular customer visits to identify opportunities and deliver technical-commercial support.

Qualifications

- Bachelor's degree in mechanical or Electronics Engineering.
- Conversational English
- Strong knowledge of electrical components; able to handle technical inquiries.
- Experience in technical sales and proactive business development.
- QA experience in electrical components is an advantage.

Benefits

- Variable bonus
- Commission
- Annual salary adjustment
- Group Health Insurance (after probation)
- Annual Leave
- Provident Fund
- Company car provided

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Company Description