

PR/120049 | Assistant Sales Manager (B2B, Electronic Component)

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1607754

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
November 10th, 2026 18:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Daily Conversation Level

Minimum Japanese Level
Daily Conversation Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Job Title: **Assistant Sales Manager (B2B, Electronic Component)**

Location: Ayutthaya (Industrial area)

Job Type: Full-time, Monday – Friday from 08:00 to 17:00 with 1 Saturday/month

Industry: Manufacturing / Electronic Component

Requirements:

- Minimum 5 years hands-on experience in B2B Sales.
- Background in manufacturing industry, electronic components, automotive, or similar field is preferred.
- Familiar with Hard Disk Drive (HDD), and Solid-State Drive (SSD) will be highly advantage.

- Proficient in English (minimum intermediate level).
- Proficient in Japanese is an advantage (internal communication / Japan Head Office).

Responsibilities:

- Focus on maintaining good relationships with the existing clients.
    - Standard products: coordinate on material purchasing and production planning based on the demand forecasts.
    - New products: support clients on consultation and technical support to align with the client's project.
- Coordinate between Japan Head Office and group companies in Thailand.
- Handle sales documentation tasks: invoices, delivery schedule, etc.
- Support Japanese Supervisors and Thai staffs within the Sales Team.
- Other tasks as assigned.

Benefits:

- Annual bonus (average 2-3 months/year)
- Annual salary increment (average 2-3.5%)
- Annual leave and holiday
- Health Insurance
- Other benefits depend on company policy

How to Apply: If you meet the qualifications and are excited about this opportunity, please submit your resume and a cover letter by click "APPLY" We look forward to hearing from you!
Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description