



PR/160637 | Sales Engineer (semiconductor) - global trading company

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1607700

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

September 29th, 2026 05:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:

- Drive demand creation for semiconductor and electronic components with customers
- Support marketing activities and initiatives
- Coordinate delivery support, including forecast (FCST) and inventory/stock management
- Build and maintain strong relationships with customers and suppliers
- Prepare and provide regular reports to suppliers

Job Requirements:

- Proven B2B sales experience in relevant products
- Experience in both hunting sales (new customer acquisition) and farming sales (existing account management)
- Min 2–3 years of sales experience within the semiconductor industry
- Minimum Diploma or Degree in Engineering or a related engineering discipline
- Strong command of English, both written and spoken
- Hands-on capability in technical coordination and technical understanding
- Strong problem-solving skills with good product knowledge and the ability to sell based on customer needs

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Company Description