Strategic Finance & M&A Analyst

Job Information

Recruiter
Advisory Group K.K.

Hiring Company
High-Growth AI & Global Robotics Enterprise

Job ID
1607600

Industry
System Integration

Company Type
Large Company (more than 300 employees) - International Company

Non-Japanese Ratio
About half Japanese

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
8 million yen ~ 14 million yen

Refreshed
November 9th, 2026 03:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Fluent Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

The Opportunity Stepping into this role means moving beyond pure advisory into true operational execution. Rather than building models for third-party clients, you will sit at the decision-making table alongside company Founders, executive leaders, and global advisors.

You will act as an internal strategic catalyst, evaluating high-stakes corporate actions, from identifying M&A targets and conducting due diligence to shaping capital raises, equity stories, and long-term value creation plans. This position offers a rare chance for investment bankers, private equity analysts, and strategy consultants to transition in-house and directly influence the trajectory of a pre-IPO robotics leader.

Key Responsibilities

- **M&A & Deal Execution:** Lead target identification, financial due diligence, valuation modeling, and post-acquisition Value Creation Plan development.
- **Strategic Financial Modeling:** Build and maintain sophisticated, multi-scenario financial models (P&L, Balance Sheet, Cash Flow, DCF) for strategic corporate actions, long-term business plans, and new initiatives.
- **Capital Markets & Fundraising:** Analyze capital requirements, cash runway dynamics, dilution impact, and debt vs. equity structures to optimize the company's capital structure.
- **Investor Relations & Equity Storytelling:** Perform market benchmarking, peer group analysis, and precedent transaction studies to craft compelling narratives for investors and board members.
- **Executive Decision Support:** Structure complex, ambiguous business problems into clear analytical frameworks, strategic proposals, and executive-level presentations.

Required Skills

- **Professional Experience:** 3+ years of rigorous analytical experience in Investment Banking (IBD), Private Equity (PE), Venture Capital (VC), Corporate Development/Finance, FAS, Securities, or Strategic Management Consulting.
- **Technical Mastery:** Exceptional financial modeling skills (3-statement models, valuation, scenario analysis, and M&A structuring).
- **Business Acumen:** Demonstrated experience evaluating corporate actions, M&A transactions, capital raises, or long-term corporate strategies.
- **Language Skills:** Native-level Japanese fluency paired with business-level English proficiency.
- **Mindset:** Highly proactive, intellectually curious, and eager to step out of advisory to take full operational ownership in a fast-paced technology enterprise.

Company Description