Customer Success｜エンタープライズ顧客向け｜グローバルSaaS｜ハイブリッド勤務

Job Information

Recruiter
Drake International K.K.

Job ID
1607285

Industry
Software

Company Type
Small/Medium Company (300 employees or less) - International Company

Non-Japanese Ratio
Majority Japanese

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
6 million yen ~ 10 million yen

Salary Bonuses
Bonuses included in indicated salary.

Refreshed
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General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Daily Conversation Level (Amount Used: English usage about 10%)

Minimum Japanese Level
Native Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

必須

- 人営業経験 3 年以上
- 大手企業向けソリューション営業経験
- 課題解決型営業経験
- CRM利用経験
- 日本語ネイティブレベル
- ビジネスレベルの英語力

歓迎

- SaaS経験
- Fintech経験
- Salesforce利用経験
- アップセル、クロスセルの実績

Company Description