



Customer Success | エンタープライズ顧客向け | グローバルSaaS | ハイブリッド勤務

Job Information

Recruiter

[Drake International K.K.](#)

Job ID

1607285

Industry

Software

Company Type

Small/Medium Company (300 employees or less) - International Company

Non-Japanese Ratio

Majority Japanese

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

6 million yen ~ 10 million yen

Salary Bonuses

Bonuses included in indicated salary.

Refreshed

August 26th, 2026 00:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation (Amount Used: English usage about 10%)

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

必須

- ・ 人営業経験 3 年以上
- ・ 大手企業向けソリューション営業経験
- ・ 課題解決型営業経験
- ・ CRM利用経験
- ・ 日本語ネイティブレベル
- ・ ビジネスレベルの英語力

歓迎

- SaaS経験
- Fintech経験
- Salesforce利用経験
- アップセル、クロスセルの実績

Company Description