



JAC Recruitment

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JAC Recruitment Indonesia

PR/123982 | Marketing Manager

Job Information

Recruiter

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Job ID

1607209

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

August 25th, 2026 04:00

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

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- Develop and execute sales and marketing strategies to achieve business targets.
- Manage and expand relationships with existing and potential customers.
- Lead, coach, and monitor team performance to ensure business objectives are met.
- Analyze market trends, customer needs, and competitor activities.
- Coordinate with internal and external stakeholders to support business growth.
- Prepare sales reports, forecasts, and business plans.
- Drive continuous improvement and identify innovative business opportunities.

Requirements

- Bachelor's Degree in any major.

- Minimum 5 years of experience in Sales or Marketing, including team leadership experience.
- Strong analytical, communication, negotiation, and coordination skills.
- Able to work independently, plan initiatives, and execute them effectively.
- Target-oriented with strong logical thinking and problem-solving skills.
- Proven leadership and delegation capabilities.
- Proficient in Microsoft Excel, Word, and PowerPoint.
- Team player with a proactive attitude.
- Fluent in English, both spoken and written.

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Company Description