



PR/160934 | Business Development Sales (Japanese Speaker)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1607183

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

August 11th, 2026 10:28

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Basic

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales & Business Development

- Identify and develop new business opportunities across target industries.
- Promote and sell company products, solutions, and services to existing and prospective customers.
- Achieve monthly, quarterly, and annual sales targets.
- Prepare quotations, proposals, and technical presentations for customers.
- Conduct market research to identify customer needs, industry trends, and competitor activities.
- Develop and implement sales strategies to increase market share
- Build and maintain strong relationships with customers, distributors, and business partners.
- Understand customer requirements and provide suitable product recommendations and solutions.

- Handle customer inquiries, complaints, and after-sales support professionally.
- Conduct regular customer visits and business reviews.

Requirements

- Diploma or Bachelor's Degree in Business Administration, Marketing, Engineering, Manufacturing, Printing Technology, or related fields.
- Minimum 2-5 years of sales experience in industrial products, manufacturing, engineering solutions, printing, screen printing, electronics, or related industries.
- Fresh graduates with strong communication skills and a passion for sales may be considered.
- Business level of English and Bahasa Malaysia (Having Japanese skills is an advantage.)
- Strong sales, negotiation, and presentation skills.
- Excellent communication and interpersonal abilities.

#LI-JACMY

#Countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

Company Description