



PR/160922 | SALES ENGINEER (BOILER)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1607173

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

September 8th, 2026 13:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client, well established fabrication-based company, looking for suitable candidate

JOB RESPONSIBILITIES

- Develop new customers and business opportunities in Pressure Vessels and Heat Exchangers business unit.
- Maintain good relationships with existing customers and develop repeat business.
- Identify and follow up on new project opportunities and customer enquiries.
- Receive and review RFQs, specifications, drawings, and technical requirements.

- Coordinate with Engineering, Procurement, and Production teams to prepare BOQ & quotations.
- Prepare and submit commercial quotations and tenders.
- Follow up on quotations and negotiate price and commercial terms with customers.
- Promote and sell pressure vessels, heat exchangers, storage tanks, reactors, columns, and other fabricated equipment.
- Understand basic requirements of ASME, TEMA, API, and relevant industry standards.

JOB REQUIREMENTS

- Diploma or Degree in Mechanical Engineering, Manufacturing Engineering, Business, Marketing, or related field.
- Minimum 5 years of experience in these industrial sales.
- Experience in pressure vessels, heat exchangers, tanks or piping fabrication.
- Basic understanding of engineering drawings and technical specifications.
- Basic knowledge of ASME, TEMA, API, welding, NDT, and fabrication processes is an advantage

Interested candidates can apply online

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Company Description