



PR/160911 | SALES MANAGER (Johor) - with a leading construction service provider

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1607165

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

September 8th, 2026 12:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview

Our client is an established provider of construction and building material solutions, serving developers, consultants, contractors, and industrial customers across Malaysia. Currently they are looking for Sales Manager to be based in their office in Johor Bahru.

Job Responsibilities

- Promote and specify products to developers, quantity surveyors, engineers, architects, and contractors.
- Build and maintain strong customer relationships while identifying new business opportunities.
- Prepare proposals, quotations, and product presentations.

- Provide technical support and solutions to clients throughout project execution.
- Gather market intelligence and monitor industry trends.
- Achieve sales targets and contribute to business growth.
- Travel within Malaysia when required.

Job Requirements

- Diploma or Degree in Business, Marketing, Construction, Engineering, or related field.
- Experience in construction materials, building products, or project sales is preferred.
- Ability to read and understand construction/architectural drawings.
- Strong communication, negotiation, and presentation skills.
- Self-motivated and able to work independently.

#LI-JACMY

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Company Description