



PR/120192 | Sales Manager (Japanese Speaking, JLPTN2)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1607147

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

August 25th, 2026 05:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Sales Manager (Japanese Speaking, JLPTN2) * automotive rubber and plastic part *

Location: Ayutthaya (Industrial Area)

Job Type: Full-time, Monday – Friday from 8:00 - 17:00 (1 Saturday/Month)

Industry: Manufacturing / Automotive rubber and plastic products

Requirements:

- Minimum 5 years hands-on experience in B2B Sales.
- Background in manufacturing industry, rubber and plastic automotive part is highly preferred.
- Management experience with a proactive and sales personality is highly advantage.
- Proficient in English (minimum intermediate level).

- Proficient in Japanese (minimum JLPTN2 or equivalent).

Responsibilities:

- Overseeing Sales Team, including manage, coach, and supervise subordinate staff.
- Maintain good relationships with the existing clients while develop new potential business partners within automotive industry and other industries.
- Perform a negotiation with client on pricing, delivery schedule, and other process related matters.
- Handle sales documents such as quotation, invoice, sales report, client's requests/inquiries, etc.
- Develop and implement sales plan and sales forecast.
- Coordinate with Japan Headquarter.
- Other tasks assigned.

Benefits:

- Annual bonus (average 3 months/year)
- Annual salary increment (average 3%)
- Annual leave (starts from 6 days, +1 day each year)
- Health Insurance and Medical Allowance (Up to 13,00 THB + family member)
- Medical Health Check-up
- Provident Fund
- Perfect Attendance Allowance
- Meal Allowance (25 THB/working day)
- Company Shuttle Bus
- Company Car + Gasoline (client visits)
- Other benefits depend on company policy

Process: 1-2 round interviews (onsite is preferred)

How to Apply: If you meet the qualifications and are excited about this opportunity, please submit your resume and a cover letter by click "APPLY" We look forward to hearing from you!

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description