



PR/120165 | Regional Solutions Consultant, Supply Chain

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1607133

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

August 25th, 2026 05:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

The role partners with Business Development, Key Account, and Operations teams to design customer-centric supply chain solutions, support strategic opportunities, and drive business growth. The position focuses on solution development across Contract Logistics, Order Management, Control Tower, 4PL/LLP, and Digital Supply Chain solutions.

Key Responsibilities

- Understand customer business requirements and identify supply chain improvement opportunities.
- Design and develop end-to-end supply chain solutions aligned with customer needs and business objectives.
- Lead and support RFQ, RFP, tender, and strategic business development opportunities.
- Collaborate with Business Development, Key Account, Operations, and Product teams to develop winning proposals.
- Develop solution concepts for Contract Logistics, Order Management, Control Tower, 4PL/LLP, and Digital Solutions.
- Present solutions and value propositions to customers and internal stakeholders.

- Support regional growth initiatives by driving innovative, scalable, and commercially viable solutions.

Required Experience

- Experience in Supply Chain Solutions, Contract Logistics, Solution Design, Solution Consulting, or Solution Business Development.
- Proven ability to analyze customer requirements and develop value-added supply chain solutions.
- Experience leading or supporting RFQ, RFP, and tender processes.
- Strong commercial acumen with a consultative and customer-focused approach.
- Excellent stakeholder management, presentation, and English communication skills, with experience working across regional and cross-functional teams

Interested applicants, please click APPLY NOW. Only shortlisted candidates will be contacted due to the high volume of applications.

Thank you for your understanding.

#LI-JACTH

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Company Description