JAC Recruitment

タイの求人なら
JAC Recruitment Thailand

PR/120162 | Sales & Food Development (R&D)

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1607131

Industry
Other (Manufacturing)

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

Refreshed
November 3rd, 2026 15:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
None

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Our client specializes in Food Manufacturing business

Position: Sales & Food Development (R&D)
Salary: 35,000 - 70,000 THB
Location: Bangkok (sales office) and Ayutthaya (factory)

Key Responsibilities of the position:

- Develop new customers and expand sales of **frozen and chilled food products** in Thailand (existing and new clients)
- Manage OEM clients for food processing process with related department (R&D and production)

- Conduct client visits, identify needs, and propose suitable products and applications
- Generate and follow up on customer inquiries to build and convert new business opportunities.
- Collaborate with R&D to customize taste, texture, and specifications based on customer requirements.
- Manage the product development process from customer request through commercialization and launch.

Qualifications required:

- Bachelor’s degree in Engineering or any related field.
- Over 3 years experience in food manufacturing business (OEM preferred) **not trading**
- Experience in B2B Sales, R&D or QA/QC in frozen or chilled food industry.
- Good English communication skill (internal use) and able to provide document in English

Benefits:

- Company car and fleet card
- Meal Allowance
- Provident Fund
- Health and Life Insurance
- Diligent
- Bonus
- Other leaves as per Thai law

Working Hours: Mon - Fri (8.30 a.m. - 5.30 p.m.)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.th/privacy-policy
Terms and Conditions Link: https://www.jac-recruitment.th/terms-of-use

Company Description