



PR/110640 | Sales Representative- Gurgaon

Job Information

Recruiter[JAC Recruitment India](#)**Job ID**

1607119

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

August 25th, 2026 05:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Profile-

Japanese-origin global manufacturer specializing in precision small motors and motion control solutions used in factory automation, semiconductor manufacturing equipment, robotics, and medical devices.

Job Overview-

A Sales Representative role, where the candidate has to develop and maintain relationships with customers and vendors in assigned territories, also identify new business opportunities and support business expansion.

Job Responsibilities-

- Develop and maintain relationships with customers in assigned territories, focusing on automation and motion control solutions.
- Identify new business opportunities and support business expansion through proactive sales activities
- Achieve sales targets and contribute to revenue growth by promoting the company's products and solutions
- Prepare quotations, negotiate commercial terms, and follow up on customer inquiries and projects
- Collaborate with internal teams including marketing, technical support, and customer service to ensure timely and effective customer support
- Travel domestically as required to visit customers, conduct business meetings, and support project activities.

Experience in industrial automation, precision motors, motion control, robotics, or similar B2B engineering products (automotive sales background is not preferred)

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Company Description