



PR/110624 | Sales Manager – Sales Division

Job Information

Recruiter[JAC Recruitment India](#)**Job ID**

1607108

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

August 25th, 2026 06:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Basic

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Department & Designation

Sales Manager – Sales Division

Educational Qualification

Diploma in mechanic or engineering

Age

Open

Experience

7+ Yrs

Gender

Open

Reporting to

Sales Managing Director

No of Reportees

10 direct reportees.

Job Location

NARASAPURA

Benefits

Subsidized lunch is provided in canteen.

No of working days

6 days working

Working hours

8 hours per day.

Job Description

- Overall management of the sales department (10 Indian local people)
- Managing corporate sales to domestic automakers (OEMs) in India
- Product coverage: Existing products C18(clutch parts) and new products (EV-related products)
- Acquiring new customers and new business (existing and new products)
 - Handling new business inquiries
- Coordinate basic business agreement with a new customer (in English)
- Review of costs for the estimate, final confirmation of details
 - Negotiating terms with customers
- Progress management until mass production begins
- Planning and execution of medium- to long-term sales plans and sales strategies.
- Coordination of communication with related department of headquarters in Japan (in English)
- Training of Indian sales members
- Regular performance and activity reports to the HOD (Japanese)
- Business trips for client visits and meetings (mainly within India)

Any Behavioural Competencies/Functional /Technical Competencies required

Please specify.

Experience working in a Japanese corporate environment is preferred.- Overall management of the sales department (10 Indian local people)

- Managing corporate sales to domestic automakers (OEMs) in India
- Product coverage: Existing products C18(clutch parts) and new products (EV-related products)
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Company Description